

Maplewood

December 2022 Market Snapshot

| | | | | | | | | | | Total Assess- | |
|-------|-----------------------|-----------|--------|-------|-----|------------------|-------------------|--------------------|---------|------------------------|-------|
| Units | Address | Style | Bedrms | Baths | DOM | Orig. List Price | List Price | Sales Price | SP:LP | ment | SP:AV |
| 1 | 267B Elmwood Avenue | TwnEndUn | 2 | 1.0 | 16 | \$189,000 | \$189,000 | \$189,000 | 100.00% | \$163,500 | 1.16 |
| 2 | 55-B Newark Way | HalfDupl | 2 | 1.1 | 31 | \$349,900 | \$349,900 | \$345,000 | 98.60% | | |
| 3 | 33 Wellesley Street | Colonial | 3 | 1.0 | 77 | \$498,000 | \$385,000 | \$362,000 | 94.03% | \$324,400 | 1.12 |
| 4 | 165 Garfield Place | Colonial | 3 | 2.0 | 24 | \$529,000 | \$529,000 | \$520,000 | 98.30% | \$388,600 | 1.34 |
| 5 | 27 St Lawrence Avenue | Colonial | 3 | 1.1 | 15 | \$525,000 | \$525,000 | \$550,000 | 104.76% | \$575,100 | 0.96 |
| 6 | 95 Plymouth Avenue | Colonial | 3 | 1.0 | 14 | \$519,000 | \$519,000 | \$550,900 | 106.15% | \$452,400 | 1.22 |
| 7 | 65 Fernwood Road | Colonial | 3 | 1.1 | 9 | \$549,000 | \$549,000 | \$560,000 | 102.00% | \$335,900 | 1.67 |
| 8 | 7 Fleming Terrace | Tudor | 4 | 3.1 | 91 | \$699,000 | \$649,000 | \$590,000 | 90.91% | \$536,700 | 1.10 |
| 9 | 30 Brookwood Drive | Colonial | 3 | 2.2 | 29 | \$675,000 | \$599,999 | \$625,000 | 104.17% | \$438,700 | 1.42 |
| 10 | 16 Warren Road | Colonial | 3 | 1.1 | 9 | \$579,000 | \$579,000 | \$635,000 | 109.67% | \$418,500 | 1.52 |
| 11 | 131 Oakland Road | Colonial | 3 | 1.1 | 8 | \$575,000 | \$575,000 | \$650,000 | 113.04% | \$467,500 | 1.39 |
| 12 | 85 Oakland Road | Colonial | 3 | 1.1 | 9 | \$675,000 | \$675,000 | \$715,000 | 105.93% | \$507,100 | 1.41 |
| 13 | 17 Girard Place | Colonial | 4 | 3.1 | 21 | \$815,000 | \$815,000 | \$825,000 | 101.23% | \$551,100 | 1.50 |
| 14 | 10 Rutgers Street | Colonial | 4 | 2.1 | 9 | \$845,000 | \$845,000 | \$860,000 | 101.78% | \$597,400 | 1.44 |
| 15 | 19 Yale Street | Colonial | 4 | 1.1 | 13 | \$785,000 | \$785,000 | \$907,000 | 115.54% | \$521,000 | 1.74 |
| 16 | 23 Beach Place | Colonial | 3 | 2.1 | 15 | \$799,000 | \$799,000 | \$910,000 | 113.89% | \$594,800 | 1.53 |
| 17 | 76-78 Kendall Avenue | Colonial | 4 | 3.1 | 16 | \$850,000 | \$850,000 | \$977,000 | 114.94% | \$659, 4 00 | 1.48 |
| 18 | 24 Evergreen Place | Colonial | 4 | 2.1 | 15 | \$899,000 | \$899,000 | \$1,088,000 | 121.02% | \$719,400 | 1.51 |
| 19 | 445 Walton Road | Colonial | 6 | 3.1 | 89 | \$1,195,000 | \$1,195,000 | \$1,112,500 | 93.10% | \$770,000 | 1.44 |
| 20 | 509 Richmond Avenue | Colonial | 6 | 3.1 | 10 | \$1,225,000 | \$1,225,000 | \$1,475,000 | 120.41% | | |
| 21 | 134 Maplewood Avenue | Colonial | 4 | 2.1 | 14 | \$1,375,000 | \$1,375,000 | \$1,605,000 | 116.73% | | |
| 22 | 42 Oakland Road | Victorian | 6 | 3.2 | 1 | \$1,700,000 | \$1,700,000 | \$1,800,000 | 105.88% | | |
| | AVERAGE | | | | 24 | \$765,905 | \$7 55,086 | \$811,427 | 106.00% | | 1.39 |

"Active" Listings in Maplewood

Number of Units: 21
Average List Price: \$718,719
Average Days on Market: 71

"Under Contract" Listings in Maplewood

Number of Units: 21
Average List Price: \$663,681
Average Days on Market: 46

Maplewood 2022 Year to Date Market Trends

| 4 | | | <u> </u> | | | | | | | | | | " |
|-----------------|-----------|-----------|-----------|-----------|-----------|-----------|-------------|-----------|-----------|-----------|-----------|-----------|-----------|
| YTD | January | February | March | April | May | June | July | August | September | October | November | December | YTD AVG |
| Days on Market | 51 | 24 | 23 | 16 | 13 | 15 | 18 | 20 | 25 | 23 | 24 | 24 | 21 |
| List Price | \$685,222 | \$754,941 | \$682,416 | \$699,093 | \$725,221 | \$817,298 | \$938,161 | \$821,338 | \$834,544 | \$677,426 | \$797,933 | \$755,086 | \$768,529 |
| Sales Price | \$730,389 | \$834,947 | \$814,289 | \$816,554 | \$846,500 | \$978,077 | \$1,079,750 | \$890,414 | \$882,606 | \$715,000 | \$836,047 | \$811,427 | \$865,014 |
| SP:LP% | 104.64% | 108.43% | 114.99% | 115.21% | 115.68% | 117.96% | 115.24% | 108.05% | 105.14% | 105.16% | 104.99% | 106.00% | 111.29% |
| SP to AV | 1.43 | 1.31 | 1.61 | 1.59 | 1.72 | 1.71 | 1.73 | 1.48 | 1.37 | 1.51 | 1.46 | 1.39 | 1.56 |
| # Units Sold | 9 | 17 | 19 | 30 | 29 | 40 | 18 | 29 | 18 | 21 | 15 | 22 | 267 |
| 3 Mo Rate of Ab | 0.68 | 1.00 | 1.36 | 0.92 | 0.57 | 1.12 | 1.01 | 0.79 | 1.23 | 1.24 | 1.38 | 1.03 | 1.03 |
| Active Listings | 20 | 20 | 17 | 20 | 24 | 31 | 31 | 23 | 25 | 26 | 18 | 21 | 23 |
| Under Contracts | 32 | 40 | 56 | 56 | 58 | 39 | 40 | 32 | 29 | 30 | 37 | 21 | 39 |
| | | | | | | | | | | | | | |

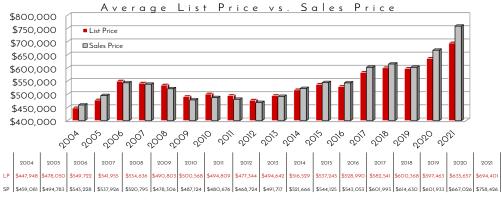
Flashback! YTD 2021 vs YTD 2022

| | | <u> </u> | a 3 11 b a c k |
|-------------|-----------|-----------|----------------|
| YTD | 2021 | 2022 | % Change |
| DOM | 22 | 21 | -7.63% |
| Sales Price | \$758,426 | \$865,014 | 14.05% |
| LP:SP | 108.41% | 111.29% | 2.66% |
| SP:AV | 1.42 | 1.56 | 10.23% |



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|-------|---------------|------|------|----------|--|--|
| | YTD | 2021 | 2022 | % Change | | |
| # | Units Sold | 376 | 267 | -28.99% | | |
| Rat | e of Ab 3 Mo | 0.96 | 1.03 | 7.29% | | |
| | Actives | 28 | 23 | -17.86% | | |
| ® Und | der Contracts | 53 | 39 | -26.42% | | |

Maplewood Yearly Market Trends





Maplewood Yearly Market Trends

