| Units | Address | Style | Bedrms | Baths | DOM | Orig. List Price | List Price | Sales Price | SP:LP | Total Assess- |
| :---: | :--- | :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ment | SP:AV |  |  |  |  |  |  |  |  |  |

"Active"Listings in New Providence
Number of Units:
Average List Price:
Average Days on Market:
11
\$1,124,173
81
"Under Contract" Listings in New Providence
Number of Units: 19
Average List Price:
\$745,513
Average Days on Market:
16

New Providence 2023 Year to Date Market Trends

| YTD | January | February | March | April | May | June | July | August | September | October | November | December | YTD AVG |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Days on Market | 38 | 138 | 76 | 15 | 17 | 27 | 14 | 14 |  |  |  |  | 32 |
| List Price | \$783,143 | \$709,580 | \$897,000 | \$716,225 | \$912,909 | \$926,574 | \$716,385 | \$793,838 |  |  |  |  | \$826,748 |
| Sales Price | \$758,571 | \$701,200 | \$888,800 | \$741,250 | \$968,190 | \$945,074 | \$775,269 | \$919,385 |  |  |  |  | \$868,338 |
| SP:LP\% | 96.95\% | 98.61\% | 100.02\% | 103.35\% | 105.84\% | 102.54\% | 107.90\% | 113.85\% |  |  |  |  | 104.94\% |
| SP to AV | 2.33 | 2.22 | 2.76 | 2.72 | 2.54 | 2.67 | 2.79 | 3.00 |  |  |  |  | 2.68 |
| \# Units Sold | 7 | 5 | 5 | 4 | 11 | 19 | 13 | 13 |  |  |  |  | 77 |
| 3 Mo Rate of Ab | 1.11 | 2.37 | 3.19 | 2.44 | 2.17 | 0.94 | 1.05 | 0.93 |  |  |  |  | 1.78 |
| Active Listings | 12 | 14 | 14 | 11 | 14 | 10 | 14 | 11 |  |  |  |  | 13 |
| Under Contracts | 8 | 13 | 19 | 30 | 31 | 27 | 22 | 19 |  |  |  |  | 21 |

Flashback! YTD 2022 vs YTD 2023

| YTD | 2022 | 2023 | \% Change |  | YTD | 2022 | 2023 | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| DOM | 19 | 32 | 64.94\% |  | \# Units Sold | 127 | 77 | -39.37\% |
| Sales Price | \$867,326 | \$868,338 | 0.12\% |  | Rate of Ab 3 Mo | 0.92 | 1.78 | 93.72\% |
| LP:SP | 107.10\% | 104.94\% | -2.02\% | D | Actives | 13 | 13 | 0.00\% |
| SP:AV | 2.69 | 2.68 | -0.34\% |  | Under Contracts | 25 | 21 | -15.50\% |

New Providence Yearly Market Trends





New Providence Yearly Market Trends

> Sales Price to List Price Ratios



