KW Kellerwilliams.

New Providence October 2023 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Total Assess- ment	SP:AV
1	1776 Springfield Ave Unit A	TwnEndUn	3	3.1	11	\$575,000	\$575,000	\$600,000	104.35%	\$206,000	2.91
2	122 Commonwealth Avenue	CapeCod	3	2.0	13	\$554,900	\$554,900	\$605,000	109.03%	\$203,600	2.97
3	1007 Central Avenue	Split Level	3	1.1	21	\$629,000	\$629,000	\$630,600	100.25%	\$229,400	2.75
4	937 Central Avenue	Custom	4	3.0	12	\$749,000	\$749,000	\$754,000	100.67%	\$236,300	3.19
5	80 Dogwood Lane	Split Level	3	1.1	16	\$739,000	\$739,000	\$775,000	104.87%	\$235,100	3.30
6	61 Ryder Way	Bi-Level	4	3.0	12	\$749,000	\$749,000	\$795,000	106.14%	\$349,200	2.28
7	10 Willow Street	Colonial	3	2.1	7	\$789,000	\$789,000	\$820,000	103.93%		
8	20 Marion Avenue	Custom	6	4.1	20	\$1,199,000	\$1,250,000	\$1,250,000	100.00%		
9	169 Union Avenue	Colonial	5	3.2	8	\$1,179,000	\$1,179,000	\$1,300,000	110.26%		
	AVERAGE				13	\$795,878	\$801,544	\$836,622	104.39%		2.90

"Active" Listings in New Providence

Number of Units: 10

Average List Price: \$819,580

Average Days on Market: 48

"Under Contract" Listings in New Providence

Number of Units: 17

Average List Price: \$974,941

Average Days on Market: 43

New Providence 2023 Year to Date Market Trends

January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
38	138	76	15	17	27	14	14	12	13			29
\$783,143	\$709,580	\$897,000	\$716,225	\$912,909	\$926,574	\$716,385	\$793,838	\$750,557	\$801,544			\$818,574
\$758,571	\$701,200	\$888,800	\$741,250	\$968,190	\$945,074	\$775,269	\$919,385	\$835,000	\$836,622			\$862,759
96.95%	98.61%	100.02%	103.35%	105.84%	102.54%	107.90%	113.85%	110.27%	104.39%			105.29%
2.33	2.22	2.76	2.72	2.54	2.67	2.79	3.00	3.01	2.90			2.73
7	5	5	4	11	19	13	13	7	9			93
1.11	2.37	3.19	2.44	2.17	0.94	1.05	0.93	1.06	0.97			1.62
12	14	14	11	14	10	14	11	10	10			12
8	13	19	30	31	27	22	19	15	17			20
	38 \$783,143 \$758,571 96.95% 2.33 7 1.11	38 138 \$783,143 \$709,580 \$758,571 \$701,200 96.95% 98.61% 2.33 2.22 7 5 1.11 2.37 12 14	38 138 76 \$783,143 \$709,580 \$897,000 \$758,571 \$701,200 \$888,800 96.95% 98.61% 100.02% 2.33 2.22 2.76 7 5 5 1.11 2.37 3.19 12 14 14	38 138 76 15 \$783,143 \$709,580 \$897,000 \$716,225 \$758,571 \$701,200 \$888,800 \$741,250 96.95% 98.61% 100.02% 103.35% 2.33 2.22 2.76 2.72 7 5 5 4 1.11 2.37 3.19 2.44 12 14 14 11	38 138 76 15 17 \$783,143 \$709,580 \$897,000 \$716,225 \$912,909 \$758,571 \$701,200 \$888,800 \$741,250 \$968,190 96.95% 98.61% 100.02% 103.35% 105.84% 2.33 2.22 2.76 2.72 2.54 7 5 5 4 11 1.11 2.37 3.19 2.44 2.17 12 14 14 11 14	38 138 76 15 17 27 \$783,143 \$709,580 \$897,000 \$716,225 \$912,909 \$926,574 \$758,571 \$701,200 \$888,800 \$741,250 \$968,190 \$945,074 96.95% 98.61% 100.02% 103.35% 105.84% 102.54% 2.33 2.22 2.76 2.72 2.54 2.67 7 5 5 4 11 19 1.11 2.37 3.19 2.44 2.17 0.94 12 14 14 11 14 10	38 138 76 15 17 27 14 \$783,143 \$709,580 \$897,000 \$716,225 \$912,909 \$926,574 \$716,385 \$758,571 \$701,200 \$888,800 \$741,250 \$968,190 \$945,074 \$775,269 96.95% 98.61% 100.02% 103.35% 105.84% 102.54% 107.90% 2.33 2.22 2.76 2.72 2.54 2.67 2.79 7 5 5 4 11 19 13 1.11 2.37 3.19 2.44 2.17 0.94 1.05 12 14 14 11 14 10 14	38 138 76 15 17 27 14 14 \$783,143 \$709,580 \$897,000 \$716,225 \$912,909 \$926,574 \$716,385 \$793,838 \$758,571 \$701,200 \$888,800 \$741,250 \$968,190 \$945,074 \$775,269 \$919,385 96.95% 98.61% 100.02% 103.35% 105.84% 102.54% 107.90% 113.85% 2.33 2.22 2.76 2.72 2.54 2.67 2.79 3.00 7 5 5 4 11 19 13 13 1.11 2.37 3.19 2.44 2.17 0.94 1.05 0.93 12 14 14 11 14 10 14 11	38 138 76 15 17 27 14 14 12 \$783,143 \$709,580 \$897,000 \$716,225 \$912,909 \$926,574 \$716,385 \$793,838 \$750,557 \$758,571 \$701,200 \$888,800 \$741,250 \$968,190 \$945,074 \$775,269 \$919,385 \$835,000 96.95% 98.61% 100.02% 103.35% 105.84% 102.54% 107.90% 113.85% 110.27% 2.33 2.22 2.76 2.72 2.54 2.67 2.79 3.00 3.01 7 5 5 4 11 19 13 13 7 1.11 2.37 3.19 2.44 2.17 0.94 1.05 0.93 1.06 12 14 14 11 14 10 14 11 10	38 138 76 15 17 27 14 14 12 13 \$783,143 \$709,580 \$897,000 \$716,225 \$912,909 \$926,574 \$716,385 \$793,838 \$750,557 \$801,544 \$758,571 \$701,200 \$888,800 \$741,250 \$968,190 \$945,074 \$775,269 \$919,385 \$835,000 \$836,622 96.95% 98.61% 100.02% 103.35% 105.84% 102.54% 107.90% 113.85% 110.27% 104.39% 2.33 2.22 2.76 2.72 2.54 2.67 2.79 3.00 3.01 2.90 7 5 5 4 11 19 13 13 7 9 1.11 2.37 3.19 2.44 2.17 0.94 1.05 0.93 1.06 0.97 12 14 14 11 14 10 14 11 10 10	38 138 76 15 17 27 14 14 12 13 \$783,143 \$709,580 \$897,000 \$716,225 \$912,909 \$926,574 \$716,385 \$793,838 \$750,557 \$801,544 \$758,571 \$701,200 \$888,800 \$741,250 \$968,190 \$945,074 \$775,269 \$919,385 \$835,000 \$836,622 96.95% 98.61% 100.02% 103.35% 105.84% 102.54% 107.90% 113.85% 110.27% 104.39% 2.33 2.22 2.76 2.72 2.54 2.67 2.79 3.00 3.01 2.90 7 5 5 4 11 19 13 13 7 9 1.11 2.37 3.19 2.44 2.17 0.94 1.05 0.93 1.06 0.97 12 14 14 11 14 10 14 11 10 10	38 138 76 15 17 27 14 14 12 13 13 \$783,143 \$709,580 \$897,000 \$716,225 \$912,909 \$926,574 \$716,385 \$793,838 \$750,557 \$801,544 \$758,571 \$701,200 \$888,800 \$741,250 \$968,190 \$945,074 \$775,269 \$919,385 \$835,000 \$836,622 96.95% 98.61% 100.02% 103.35% 105.84% 102.54% 107.90% 113.85% 110.27% 104.39% 2.33 2.22 2.76 2.72 2.54 2.67 2.79 3.00 3.01 2.90 7 5 5 4 11 19 13 13 7 9 1.11 2.37 3.19 2.44 2.17 0.94 1.05 0.93 1.06 0.97 12 14 14 11 14 10 14 11 10 10

Flashback! YTD 2022 vs YTD 2023

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YTD	2022	2023	% Change			
DOM	20	29	40.55%			
Sales Price	\$857,411	\$862,759	0.62%			
LP:SP	106.53%	105.29%	-1.17%			
SP:AV	2.67	2.73	2.20%			



YTD	2022	2023	% Change
# Units Sold	147	93	-36.73%
Rate of Ab 3 Mo	0.92	1.62	77.38%
Actives	13	12	-7.69%
Under Contracts	24	20	-14.47%

New Providence Yearly Market Trends





New Providence Yearly Market Trends

Sales Price to List Price Ratios



