

March 2024 Market Snapshot

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Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	ment	SP:AV
1	9 West Court	OneFloor	2	1.0	26	\$309,900	\$309,900	\$312,000	100.68%		
2	132 Windsor Avenue	HalfDupl	2	1.0	163	\$429,000	\$375,000	\$360,000	96.00%	\$297,200	1.21
3	523 Trinity Place	OneFloor	1	1.0	9	\$365,000	\$365,000	\$385,000	105.48%	\$301,900	1.28
4	535 Pierson Street	CapeCod	3	2.0	1	\$549,000	\$549,000	\$575,000	104.74%	\$448,600	1.28
5	919 Central Avenue	Ranch	3	1.0	1	\$699,000	\$699,000	\$635,000	90.84%	\$544,900	1.17
6	1921 Grandview Avenue	CapeCod	3	2.0	8	\$650,000	\$650,000	\$752,000	115.69%	\$550,300	1.37
7	301 Elm Street	TwnEndUn	2	2.1	25	\$799,999	\$799,999	\$825,000	103.13%	\$475,100	1.74
8	862 Summit Avenue	Colonial	3	1.1	6	\$699,900	\$699,900	\$885,000	126.45%	\$627,100	1.41
9	305 Elm Street	TwnIntUn	3	3.1	9	\$899,000	\$899,000	\$899,000	100.00%	\$509,100	1.77
10	518 Forest Avenue	Colonial	4	2.1	12	\$799,000	\$799,000	\$920,000	115.14%	\$618,000	1.49
11	728 Fairacres Avenue	Colonial	3	2.0	7	\$799,000	\$799,000	\$945,000	118.27%	\$683,600	1.38
12	42 Doris Parkway	CapeCod	3	2.0	6	\$725,000	\$725,000	\$950,000	131.03%	\$585,400	1.62
13	1730 Central Avenue	Bi-Level	4	2.1	5	\$974,900	\$974,900	\$999,000	102.47%		
14	764 Warren Street	Custom	3	2.1	12	\$949,000	\$949,000	\$1,050,250	110.67%	\$770,100	1.36
15	6 Tudor Oval	Colonial	5	2.1	13	\$899,000	\$899,000	\$1,106,500	123.08%	\$657,900	1.68
16	444 Mountain Avenue	Colonial	4	2.1	13	\$1,099,000	\$1,099,000	\$1,112,341	101.21%		
17	55 Canterbury Lane	Colonial	4	2.2	37	\$1,199,000	\$1,199,000	\$1,225,000	102.17%	\$733,500	1.67
18	106 Marion Avenue	Colonial	5	3.1	13	\$989,000	\$989,000	\$1,256,187	127.02%		
19	26 Sandy Hill Road	SplitLev	4	3.1	4	\$975,000	\$975,000	\$1,260,000	129.23%	\$689,600	1.83
20	721 Crescent Parkway	Colonial	4	3.1	8	\$1,100,000	\$1,100,000	\$1,265,000	115.00%	\$764,500	1.65



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										Total Assess-	
Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	ment	SP:AV
21	414 Edgar Road	Custom	4	3.1	50	\$1,495,000	\$1,345,000	\$1,365,000	101.49%		
22	815 Boulevard	Colonial	4	3.1	12	\$1,150,000	\$1,150,000	\$1,386,870	120.60%	\$809,700	1.71
23	418 Otisco Drive	Custom	4	4.0	62	\$1,600,000	\$1,500,000	\$1,450,000	96.67%		
24	909 Wyandotte Trail	Custom	4	2.1	16	\$1,399,000	\$1,399,000	\$1,505,000	107.58%	\$1,165,800	1.29
25	720 Clark Street	Colonial	5	3.1	36	\$1,565,000	\$1,565,000	\$1,565,000	100.00%	\$784,700	1.99
26	5 Faulkner Drive	Colonial	5	4.0	21	\$1,899,000	\$1,899,000	\$1,879,000	98.95%	\$1,258,600	1.49
27	120 Wychwood Road	Custom	6	6.1	38	\$2,399,000	\$2,399,000	\$2,399,000	100.00%		
	AVERAGE				23	\$1,015,396	\$1,004,137	\$1,083,968	109.02%		1.52

"Active" Listings in Westfield

Number of Units: 17
Average List Price: \$1,447,118
Average Days on Market: 31

"Under Contract" Listings in Westfield

Number of Units: 47
Average List Price: \$1,447,715
Average Days on Market: 46

Westfield 2024 Year to Date Market Trends

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YTD	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	29	24	23			<u> </u>						<u> </u>	25
List Price	\$1,026,264	\$1,060,865	\$1,004,137			<u> </u>						<u> </u>	\$1,026,124
Sales Price	\$1,050,216	\$1,124,620	\$1,083,968	 				<u> </u>	<u> </u>			<u> </u>	\$1,083,189
SP:LP%	103.08%	107.29%	109.02%	1									106.59%
SP to AV	1.40	1.43	1.52	1								<u> </u>	1.45
# Units Sold	22	17	27						<u> </u>				66
3 Mo Rate of Ab	1.17	1.36	0.92	1									1.15
Active Listings	18	29	17	1									21
Under Contracts	31	39	47	1					<u>'</u>			<u> </u>	39
4													

Flashback! YTD 2023 vs YTD 2024

YTD	2023	2024	% Change					
DOM	28	25	-10.21%	K/				
Sales Price	\$1,175,588	\$1,083,189	-7.86%	NA				
LP:SP	101.05%	106.59%	5.48%	KFIIF				
SP.AV	130	1.45	11 76%					



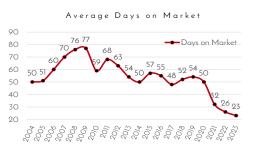
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YTD	2023	2024	% Change
# Units Sold	40	66	65.00%
Rate of Abs 3 Mo	1.90	1.15	-39.58%
Actives	33	21	-36.00%
Under Contracts	36	39	9.35%

Westfield Yearly Market Trends



Westfield Yearly Market Trends







Information compiled from the Garden State Multiple Listing Service. Deemed Reliable but not Guaranteed

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Not intended to solicit a property already listed.