

Chatham Twp. March 2022 Market Snapshot

| Units | Address | Style | Bedrms | Baths | DOM | Orig. List Price | List Price | Sales Price | SP:LP | Total Assess- ment | SP:AV |
|-------|----------------------|----------|--------|-------|-----|------------------|-------------|-------------|---------|-----------------------|-------|
| 1 | 291 Riveredge Drive | TwnIntUn | 3 | 3.0 | 14 | \$699,000 | \$699,000 | \$902,000 | 129.04% | \$560,000 | 1.61 |
| 2 | 689 River Road | Colonial | 5 | 4.0 | 54 | \$999,000 | \$999,000 | \$950,000 | 95.10% | \$585,200 | 1.62 |
| 3 | 5 Pembrooke Road | Colonial | 4 | 2.1 | 13 | \$955,000 | \$955,000 | \$985,000 | 103.14% | \$719,900 | 1.37 |
| 4 | 21 Wynwood Road | Contemp | 6 | 4.1 | 1 | \$1,399,000 | \$1,399,000 | \$1,400,000 | 100.07% | \$1,234,400 | 1.13 |
| 5 | 34 Sterling Drive | TwnIntUn | 3 | 3.1 | 14 | \$1,575,000 | \$1,575,000 | \$1,575,000 | 100.00% | \$1,180,100 | 1.33 |
| 6 | 587 Fairmount Avenue | Colonial | 6 | 5.1 | 40 | \$1,890,000 | \$1,890,000 | \$1,890,000 | 100.00% | | |
| 7 | 31 Oak Hill Road | Custom | 5 | 5.0 | 1 | \$1,995,000 | \$1,995,000 | \$2,100,500 | 105.29% | \$1,485,800 | 1.41 |
| 8 | 20 Yarmouth Road | Colonial | 6 | 6.0 | 29 | \$2,299,000 | \$2,299,000 | \$2,299,000 | 100.00% | | |
| 9 | 26 Overlook Road | Colonial | 6 | 6.2 | 1 | \$2,850,000 | \$2,850,000 | \$2,850,000 | 100.00% | \$2,050,000 | 1.39 |
| | AVERAGE | | | | 19 | \$1,629,000 | \$1,629,000 | \$1,661,278 | 103.63% | | 1.41 |

"Active" Listings in Chatham Twp.

Number of Units: 23

Average List Price: \$1,590,808 82

Average Days on Market:

"Under Contract" Listings in Chatham Twp.

Number of Units: 36

Average List Price: \$1,480,966

Average Days on Market: 30

Chatham Twp. 2022 Year to Date Market Trends

| 4 | | | | | | | | | | | | | |
|-----------------|-------------|-------------|-------------|-------|-----|------|----------|--------|-----------|---------|----------|----------|-------------|
| YTD | January | February | March | April | May | June | July | August | September | October | November | December | YTD AVG |
| Days on Market | 43 | 81 | 19 | | | | | | <u> </u> | | | | 53 |
| List Price | \$1,146,660 | \$1,096,694 | \$1,629,000 | | | | | | | | | | \$1,235,200 |
| Sales Price | \$1,155,533 | \$1,114,761 | \$1,661,278 | | | | <u> </u> | | <u> </u> | | ' | | \$1,253,017 |
| SP:LP% | 100.21% | 100.63% | 103.63% | | | | | | | | | | 101.15% |
| SP to AV | 1.28 | 1.32 | 1.41 | | | | | | | | | | 1.32 |
| # Units Sold | 15 | 16 | 9 | | | | | | <u> </u> | | | | 40 |
| 3 Mo Rate of Ab | 1.56 | 1.53 | 1.93 | | | | | | | | | | 1.67 |
| Active Listings | 24 | 27 | 23 | | | | | | | | | | 25 |
| Under Contracts | 28 | 23 | 36 | | | | | | | | | | 29 |

Flashback! YTD 2021 vs Y<u>TD 2022</u>

| | | <u>u s ii b u c r</u> | |
|-------------|-------------|-----------------------|----------|
| YTD | 2021 | 2022 | % Change |
| DOM | 39 | 53 | 35.45% |
| Sales Price | \$1,090,637 | \$1,253,017 | 14.89% |
| LP:SP | 99.48% | 101.15% | 1.67% |
| SD.AV | 1.01 | 1 70 | 0 14% |



| | YTD | 2021 | 2022 | % Change | | |
|-----|-----------------|------|------|----------|--|--|
| | # Units Sold | 42 | 40 | -4.76% | | |
| | Rate of Ab 3 Mo | 2.85 | 1.93 | -32.28% | | |
|) ® | Actives | 39 | 23 | -41.03% | | |
| 9 | Under Contracts | 40 | 36 | -10.00% | | |

Chatham Twp. Yearly Market Trends







Chatham Twp. Yearly Market Trends







Information compiled from the Garden State Multiple Listing Service. Deemed Reliable but not Guaranteed

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Not intended to solicit a property already listed.