

May 2022 Market Snapshot

Total Assess-

**KELLER**WILLIAMS.

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	ment	SP:AV
1	419 Edgewood Avenue	Colonial	3	1.1	31	\$579,000	\$579,000	\$570,000	98.45%	\$580,500	0.98
2	515 Trinity Place	TwnIntUn	2	2.0	11	\$499,999	\$499,999	\$575,000	115.00%	\$404,000	1.42
3	423 Edgewood Avenue	Colonial	3	2.0	14	\$689,900	\$689,900	\$741,000	107.41%	\$609,400	1.22
4	1402 Pine Grove Avenue	CapeCod	4	3.0	9	\$650,000	\$650,000	\$750,000	115.38%	\$516, <del>4</del> 00	1.45
5	16 Bell Drive	SplitLev	3	2.0	15	\$715,000	\$715,000	\$765,000	106.99%	\$627,400	1.22
6	503 N Scotch Plains Avenue	CapeCod	4	2.1	14	\$799,999	\$799,999	\$830,000	103.75%	\$539,700	1.54
7	319 N Chestnut Street	Colonial	3	2.1	6	\$799,990	\$799,990	\$850,000	106.25%	\$550,400	1.54
8	424 Everson Place	Colonial	4	2.1	18	\$849,000	\$849,000	\$850,000	100.12%	\$695,900	1.22
9	811 Coolidge Street	Colonial	3	1.1	13	\$760,000	\$760,000	\$870,000	114.47%	\$671,200	1.30
10	629 Elm Street	Colonial	3	2.1	0	\$850,000	\$850,000	\$925,000	108.82%	\$790,000	1.17
11	551 Washington Street	Colonial	4	3.1	8	\$875,000	\$875,000	\$952,000	108.80%	\$669,500	1.42
12	13 Trails End Court	Colonial	4	2.1	44	\$980,000	\$980,000	\$955,000	97.45%	\$990,100	0.96
13	124 Gallows Hill Road	Colonial	3	2.2	6	\$799,900	\$799,900	\$959,900	120.00%	\$644,200	1.49
14	622 Cumberland Street	Colonial	4	3.1	10	\$930,000	\$875,000	\$1,025,000	117.14%	\$615,300	1.67
15	17 Woodbrook Circle	SplitLev	5	2.1	9	\$925,000	\$925,000	\$1,030,000	111.35%	\$800,500	1.29
16	873 Village Green	SplitLev	4	2.1	10	\$829,000	\$829,000	\$1,053,500	127.08%	\$767,200	1.37
17	345 Tuttle Parkway	Colonial	4	2.1	10	\$950,000	\$950,000	\$1,075,000	113.16%	\$736,600	1.46
18	1034 Seward Avenue	Colonial	4	2.1	9	\$899,000	\$899,000	\$1,080,122	120.15%	\$685,600	1.58
19	882 Fairacres Avenue	Custom	6	3.1	14	\$985,000	\$985,000	\$1,100,620	111.74%	\$779,100	1.41
20	945 Cleveland Avenue	Colonial	4	3.1	19	\$1,249,000	\$1,249,000	\$1,160,000	92.87%	\$745,600	1.56
21	922 Coolidge Street	Colonial	4	2.1	18	\$1,199,999	\$1,199,999	\$1,250,000	104.17%	\$757,000	1.65
22	617 Arlington Avenue	Colonial	4	2.2	5	\$1,125,000	\$1,125,000	\$1,340,000	119.11%	\$999,300	1.34
23	1161 Lawrence Avenue	Colonial	5	4.1	13	\$1,450,000	\$1,450,000	\$1,355,000	93.45%	\$1,470,500	0.92
24	425 Kimball Turn	Colonial	4	4.1	153	\$1,550,000	\$1,499,000	\$1,450,000	96.73%	\$1,194,900	1.21
25	618 Elm Street	Custom	5	3.0	20	\$1,495,000	\$1,495,000	\$1,501,000	100.40%	\$1,004,900	1.49



# Westfield

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Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	ment	SP:AV
26	605 Leigh Drive	Colonial	5	5.1	8	\$1,550,000	\$1,550,000	\$1,550,000	100.00%		
27	408 W Dudley Avenue	Colonial	5	3.2	8	\$1,299,000	\$1,299,000	\$1,600,000	123.17%	\$1,016,400	1.57
28	505 Alden Avenue	Colonial	5	3.3	21	\$1,699,000	\$1,599,000	\$1,625,000	101.63%	\$1,293,700	1.26
29	288 Watchung Fork	Colonial	4	4.1	9	\$1,599,000	\$1,599,000	\$1,650,000	103.19%	\$1,461,600	1.13
30	207 Grove Street	Colonial	6	5.1	8	\$1,450,000	\$1,450,000	\$1,650,518	113.83%	\$1,115,600	1.48
31	739 Crescent Parkway	Colonial	5	3.2	11	\$1,350,000	\$1,350,000	\$1,685,000	124.81%		
32	1 S Wickom Drive	Colonial	6	6.0	21	\$1,499,999	\$1,499,999	\$1,725,000	115.00%	\$1,138,200	1.52
33	5 Sunnywood Drive	Colonial	6	6.0	14	\$1,699,000	\$1,699,000	\$1,820,000	107.12%	\$1,328,200	1.37
34	415 Hillside Avenue	Colonial	5	5.1	1	\$2,600,000	\$2,600,000	\$2,600,000	100.00%	\$1,978,300	1.31
	AVERAGE				17	\$1,122,964	\$1,116,905	\$1,203,490	108.79%		1.36

### "Active" Listings in Westfield

Number of Units: 44
Average List Price: \$1,245,809
Average Days on Market: 40

# "Under Contract" Listings in Westfield

Number of Units: 81

Average List Price: \$1,092,128

Average Days on Market: 25

### Westfield 2022 Year to Date Market Trends

													!
YTD	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	46	40	33	22	17								30
List Price	\$925,900	\$978,147	\$919,614	\$902,593	\$1,116,905								\$972,812
Sales Price	\$946,677	\$998,832	\$970,980	\$954,167	\$1,203,490				7				\$1,023,805
SP:LP%	102.65%	103.04%	104.63%	105.40%	108.79%								105.28%
SP to AV	1.22	1.13	1.23	1.31	1.36								1.27
# Units Sold	22	19	35	30	34								140
3 Mo Rate of Ab	1.28	1.12	1.01	1.48	1.29								1.24
Active Listings	37	27	28	35	44								34
Under Contracts	39	65	68	74	81								65
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## Flashback! YTD 2021 vs YTD 2022

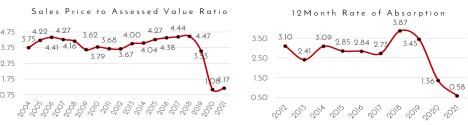
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YTD	2021	2022	% Change		
DOM	42	30	-28.79%		
Sales Price	\$947,070	\$1,023,805	8.10%		
LP:SP	100.09%	105.28%	5.18%		
SP:AV	1.12	1.27	13.37%		



	YTD	2021	2022	% Change		
+	# Units Sold	185	140	-24.32%		
Ra	te of Abs 3 Mo	1.54	1.29	-16.23%		
	Actives	69	44	-36.23%		
Ur	nder Contracts	114	81	-28.95%		

#### Westfield Yearly Market Trends





#### Westfield Yearly Market Trends

#### Sales Price to List Price Ratios



