

May 2022 Market Snapshot

Total Assess-

KELLERWILLIAMS.

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	ment	SP:AV
1	415 Claremont Avenue 2A	HighRise	1	1.0	10	\$255,000	\$255,000	\$267,200	104.78%	\$172,100	1.55
2	10 Crestmont Road 2M	HighRise	2	2.0	123	\$299,000	\$299,000	\$280,000	93.65%		
3	101 Gates Avenue 3H	OneFloor	1	1.0	9	\$265,000	\$265,000	\$285,000	107.55%	\$202,400	1.41
4	101 Gates Avenue4B	OneFloor	1	1.0	9	\$259,000	\$259,000	\$291,000	112.36%	\$202,500	1.44
5	15 Forest Street U8	OneFloor	2	1.0	27	\$308,000	\$308,000	\$315,000	102.27%	\$267,100	1.18
6	14 Forest Street U301	OneFloor	2	1.0	15	\$349,000	\$349,000	\$353,000	101.15%	\$240,300	1.47
7	51 S Park Street Ull2	OneFloor	2	2.0	32	\$424,000	\$375,000	\$380,000	101.33%	\$222,300	1.71
8	22 Ward Place B22	CapeCod	3	2.0	26	\$450,000	\$450,000	\$415,000	92.22%	\$269,200	1.54
9	61 So Fullerton Avenue U32	OneFloor	2	1.1	41	\$479,900	\$449,900	\$460,000	102.24%	\$352,000	1.31
10	405 Claremont Avenue	Colonial	4	2.0	53	\$549,900	\$499,900	\$515,000	103.02%	\$412,800	1.25
11	24 Elm Street U4	OneFloor	3	2.0	27	\$549,000	\$549,000	\$560,000	102.00%	\$428,700	1.31
12	55 Pleasant Way	Colonial	4	3.1	67	\$699,000	\$679,000	\$668,000	98.38%		
13	30 Cross Street	Colonial	4	3.1	11	\$693,000	\$693,000	\$817,000	117.89%		
14	17 Columbus Avenue	Colonial	4	2.0	15	\$599,000	\$599,000	\$825,000	137.73%	\$542,100	1.52
15	6 Clairidge Court	Colonial	4	1.1	15	\$639,000	\$639,000	\$905,000	141.63%	\$581,000	1.56
16	60 Overlook Road	Colonial	3	1.1	10	\$729,000	\$729,000	\$905,000	124.14%	\$611,300	1.48
17	339 Orange Road	Colonial	4	3.1	10	\$699,000	\$699,000	\$939,000	134.33%	\$532,600	1.76
18	7 Champlain Terrace	Colonial	4	2.2	12	\$810,000	\$810,000	\$947,000	116.91%	\$598,900	1.58
19	557 Upper Mountain Avenue	Colonial	3	1.2	9	\$649,000	\$649,000	\$957,000	147.46%	\$590,500	1.62
20	100 Alexander Avenue	Bi-Level	4	2.1	13	\$875,000	\$875,000	\$975,000	111.43%	\$641,700	1.52
21	17 Fairfield Street	Colonial	5	3.1	26	\$749,900	\$749,900	\$990,000	132.02%	\$565,600	1.75
22	34 Cloverhill Place	Colonial	4	2.2	12	\$749,900	\$749,900	\$1,050,000	140.02%		
23	542 Highland Avenue	Colonial	4	3.0	11	\$749,000	\$749,000	\$1,110,000	148.20%	\$647,400	1.71
24	5 Graham Terrace	Colonial	4	3.1	12	\$999,000	\$999,000	\$1,125,000	112.61%	\$766,600	1.47
25	24 Upper Mountain Avenue	Colonial	7	2.2	24	\$1,199,000	\$1,199,000	\$1,125,000	93.83%	\$575,600	1.95



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Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	ment	SP:AV
26	5 Manor Court	Colonial	4	2.1	8	\$899,000	\$899,000	\$1,150,000	127.92%	\$761,300	1.51
27	4 Highland Avenue	Colonial	5	3.1	14	\$789,000	\$789,000	\$1,175,000	148.92%	\$555,900	2.11
28	11 Princeton Place	Colonial	4	2.1	15	\$899,000	\$899,000	\$1,176,000	130.81%	\$668,300	1.76
29	139 Bellevue Avenue	Colonial	5	2.2	23	\$949,000	\$949,000	\$1,230,000	129.61%	\$703,900	1.75
30	236 Grove Street	Colonial	4	3.1	11	\$779,000	\$779,000	\$1,252,000	160.72%	\$592,600	2.11
31	80 Inwood Avenue	Colonial	4	2.1	9	\$849,000	\$849,000	\$1,300,000	153.12%	\$683,000	1.90
32	44 Harvard Street	Colonial	3	3.1	15	\$819,000	\$819,000	\$1,303,000	159.10%	\$645,400	2.02
33	69 Dryden Road	Colonial	4	3.1	14	\$855,000	\$855,000	\$1,375,000	160.82%	\$714,900	1.92
34	121 Beverly Road	Colonial	5	3.1	9	\$899,000	\$899,000	\$1,426,000	158.62%	\$787,000	1.81
35	11 Mendl Terrace	Colonial	4	3.1	9	\$1,095,000	\$1,095,000	\$1,632,000	149.04%	\$776,100	2.10
36	298 Park Street	Colonial	6	3.1	10	\$1,149,000	\$1,149,000	\$1,700,000	147.95%	\$769,900	2.21
37	203 Orange Road	Colonial	6	3.2	8	\$1,099,000	\$1,099,000	\$1,705,000	155.14%	\$902,000	1.89
38	25 Mount Vernon Road	Colonial	4	3.0	8	\$1, 4 75,000	\$1, 4 75,000	\$1,750,000	118.64%		
39	168 Union Street	Colonial	6	5.1	14	\$1,825,000	\$1,825,000	\$1,835,000	100.55%	\$1,293,500	1.42
40	183 Midland Avenue	Colonial	6	3.2	7	\$1,499,000	\$1,499,000	\$1,875,000	125.08%	\$1,179,500	1.59
41	487 Highland Avenue	Colonial	4	3.1	10	\$1,249,000	\$1,249,000	\$1,925,000	154.12%	\$911,700	2.11
42	228 Highland Avenue	Colonial	6	5.1	19	\$2,200,000	\$2,200,000	\$2,200,000	100.00%	\$1,696,700	1.30
43	170 N Mountain Avenue	Colonial	6	4.1	11	\$1,395,000	\$1,395,000	\$2,283,000	163.66%	\$1,198,900	1.90
	AVERAGE				19	\$831,386	\$827,921	\$1,063,981	126.12%		1.67

"Active" Listings in Montclair

Number of Units: 45
Average List Price: \$1,044,784
Average Days on Market: 30

"Under Contract" Listings in Montclair

Number of Units: 83
Average List Price: \$927,505
Average Days on Market: 30

Montclair 2022 Year to Date Market Trends

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YTD	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	41	37	21	16	19				'				24
List Price	\$755,633	\$679,900	\$722,458	\$884,338	\$827,921				'				\$794,013
Sales Price	\$878,423	\$836,727	\$926,519	\$1,170,813	\$1,063,981				<u> </u>				\$1,010,463
SP:LP%	113.05%	119.25%	125.16%	131.26%	126.12%								124.49%
SP to AV	1.37	1.48	1.62	1.73	1.67				<u> </u>				1.62
# Units Sold	18	11	26	26	43				<u> </u>				124
3 Mo Rate of Ab	0.78	1.52	2.43	1.60	1.26				<u> </u>				1.52
Active Listings	22	36	45	38	45								37
Under Contracts	28	41	62	87	83				'				60
1													

Flashback! YTD 2021 vs YTD 2022

YTD	2021	2022	% Change				
DOM	26	24	-9.06%				
Sales Price	\$925,377	\$1,010,463	9.19%				
LP:SP	115.58%	124.49%	7.71%				
SP:AV	1.36	1.62	18.79%				



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	YTD	2021	2022	% Change		
	# Units Sold	150	124	-17.33%		
	Rate of Ab 3 Mo	1.38	1.26	-8.70%		
) _®	Actives	40	45	12.50%		
8	Under Contracts	124	83	-33.06%		

Montclair Yearly Market Trends







Montclair Yearly Market Trends







Not intended to solicit a property already listed.