

Chatham Boro

September 2023 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Total Assessment	SP:AV
1	170 N Hillside Avenue	CapeCod	3	2.0	47	\$549,999	\$499,999	\$490,000	98.00%	\$554,700	0.88
2	140 N Hillside Avenue	Colonial	4	3.0	34	\$1,075,000	\$999,000	\$995,000	99.60%	\$626,100	1.59
3	111 N Hillside Avenue	Colonial	4	2.0	13	\$899,000	\$899,000	\$925,000	102.89%	\$891,700	1.04
4	253 Washington Avenue	Colonial	4	2.1	9	\$1,495,000	\$1,495,000	\$1,610,000	107.69%	\$1,418,600	1.13
AVERAGE					26	\$1,004,750	\$973,250	\$1,005,000	102.05%		1.16

"Active" Listings in Chatham Boro

Number of Units: 11
 Average List Price: \$1,384,445
 Average Days on Market: 19

"Under Contract" Listings in Chatham Boro

Number of Units: 13
 Average List Price: \$1,058,821
 Average Days on Market: 22

Chatham Boro 2023 Year to Date Market Trends

YTD	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	22	No Sales	10	27	40	18	13	20	26				20
List Price	\$821,667	No Sales	\$1,267,500	\$849,225	\$1,338,000	\$1,126,700	\$1,204,538	\$1,099,545	\$973,250				\$1,105,752
Sales Price	\$806,778	No Sales	\$1,331,875	\$937,472	\$1,364,442	\$1,218,600	\$1,292,278	\$1,194,091	\$1,005,000				\$1,169,125
SP:LP%	98.03%	No Sales	109.93%	108.14%	104.37%	108.30%	108.68%	109.76%	102.05%				106.64%
SP to AV	1.27	No Sales	1.05	1.34	1.17	1.25	1.21	1.23	1.16				1.22
# Units Sold	9	0	8	4	6	10	13	11	4				65
3 Mo Rate of Ab	1.28	1.75	1.50	1.62	1.36	2.00	0.84	0.50	0.93				1.31
Active Listings	5	8	7	6	11	9	7	6	11				8
Under Contracts	5	8	10	14	18	19	16	10	13				13

Flashback! YTD 2022 vs YTD 2023

YTD	2022	2023	% Change
DOM	30	20	-33.15%
Sales Price	\$1,057,777	\$1,169,125	10.53%
LP:SP	106.84%	106.64%	-0.18%
SP:AV	1.52	1.22	-19.44%

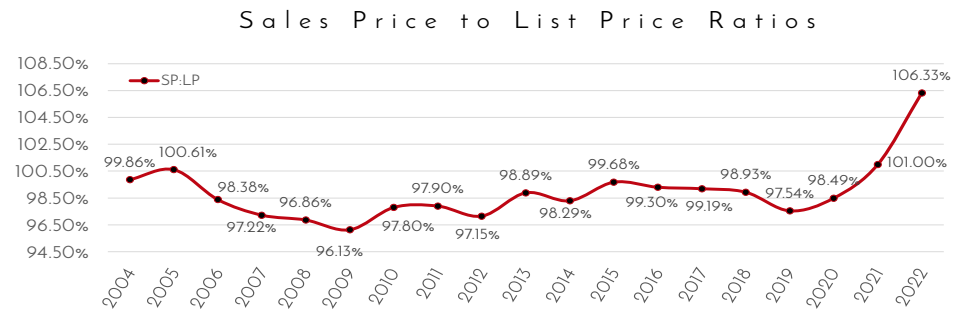


YTD	2022	2023	% Change
# Units Sold	92	65	-29.35%
Rate of Ab 3 Mo	1.250	1.309	4.71%
Actives	11	8	-30.69%
Under Contracts	20	13	-35.80%

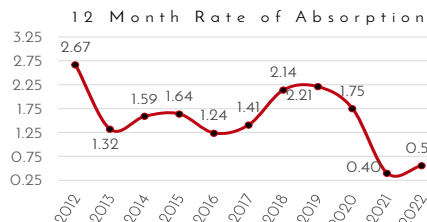
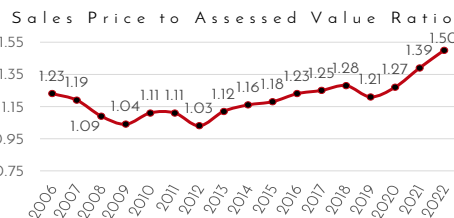
Chatham Boro Yearly Market Trends



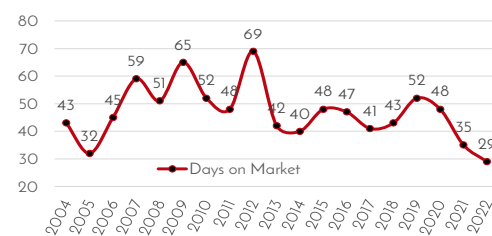
Chatham Boro Yearly Market Trends



Year	LP	SP
2004	\$650,087	\$650,014
2005	\$725,801	\$730,522
2006	\$822,801	\$808,094
2007	\$740,962	\$738,187
2008	\$692,260	\$669,301
2009	\$775,672	\$744,401
2010	\$771,652	\$753,345
2011	\$732,853	\$720,531
2012	\$668,070	\$649,902
2013	\$792,825	\$784,375
2014	\$777,745	\$776,872
2015	\$770,103	\$768,532
2016	\$842,201	\$833,489
2017	\$880,832	\$871,895
2018	\$917,486	\$903,470
2019	\$905,635	\$882,057
2020	\$947,912	\$933,838
2021	\$1,051,898	\$1,058,226
2022	\$979,931	\$1,041,944



Average Days on Market



Number of Units Sold

