

March 2022 Market Snapshot

KELLERWILLIAMS.

Total Assess-Bedrms Baths DOM SP:LP Address Style Orig. List Price Units List Price Sales Price ment SP:AV 57A Sandra Circle OneFloor 1.0 13 \$179,000 \$180,000 1 \$179,000 100.56% 515 Trinity Place Unit 2FN OneFloor 1 1.0 88 \$259,000 \$259,000 \$240,000 92.66% \$294,600 0.81 HalfDupl 303 Windsor Avenue 2 \$339,000 \$271,000 82.12% \$279,400 0.97 3 1.0 **37** \$330,000 HalfDupl \$369,999 \$344,999 \$345,000 \$294,600 129 Windsor Avenue 2 1.1 82 100.00% 1.17 515 Trinity Place OneFloor \$338,200 2 2.0 8 \$359,000 \$359,000 \$365,000 101.67% 1.08 5 Colonial 536 W Broad Street 3 2.1 72 \$549,900 \$525,000 \$505,000 96.19% \$395,100 1.28 111 Prospect Street OneFloor 2 74 \$669,900 \$610,000 95.46% \$673,900 0.91 2.1 \$639,000 129 Belmar Terrace CapeCod \$584,900 \$630,000 3 1.0 13 \$584,900 107.71% \$506,400 1.24 \$699,900 741 Forest Avenue SplitLev \$699,900 97.16% 3 2.1 22 \$680,000 \$629,100 1.08 51 Bell Drive SplitLev 3 11 \$650,000 \$650,000 \$715,000 110.00% \$624,500 1.14 10 1.1 Tudor \$699,900 \$660,400 949 Summit Avenue 5 3.0 7 \$699,900 \$771,000 110.16% 1.17 TwnEndUn \$725,000 \$775,000 12 257 Orchard Street 2 2.1 19 \$725,000 106.90% \$436,200 1.78 604 Ardsleigh Drive SplitLev 3 1.2 10 \$739,000 \$739,000 \$775,000 104.87% \$571,600 1.36 737 Norman Place Colonial 3 1.1 1 \$799,000 \$799,000 \$799,000 100.00% \$726,500 1.10 114 Myrtle Avenue Colonial \$799,000 6 6.0 21 \$799,000 \$799,000 100.00% \$687,600 1.16 747 Knollwood Terrace SplitLev 4 2.1 8 \$759,900 \$759,900 \$827,000 108.83% \$768,400 1.08 \$940,000 102 Frazee Court Bi-Level 93.09% 1.27 17 4 3.1 182 \$940,000 \$875,000 \$686,900 Colonial \$686,100 138 Vernon Terrace 4 3.1 17 \$825,000 \$825,000 \$900,000 109.09% 1.31 805 Nancy Way SplitLev \$799,000 \$799,000 19 4 3.1 7 \$950,000 118.90% \$876,500 1.08 723 Knollwood Terrace Colonial 6 \$935,000 \$950,000 101.60% \$914,100 1.04 20 3 3.1 \$935,000 462 Channing Avenue Tudor 21 4 2.1 12 \$899,000 \$899,000 \$975,000 108.45% \$730,900 1.33 22 694 Westfield Avenue Colonial 4 3.1 16 \$1,100,000 \$1,100,000 \$1,075,000 97.73% 716 Standish Avenue Colonial 120.11% 4 2.1 19 \$925,000 \$925,000 \$1,111,000 \$856,200 1.30 Colonial 841 Cedar Terrace 5 \$1,220,000 93.85% 24 3.2 61 \$1,299,000 \$1,299,900 \$1,069,400 1.14 136 Madison Avenue \$1,261,000 \$950,500 Colonial 4 3.1 12 \$1,100,000 \$1,100,000 114.64% 1.33



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	=INVVILLI/\I IJ:									Total Assess-	
Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	ment	SP:AV
26	426 Lenox Avenue	Victrian	5	3.1	8	\$1,125,000	\$1,125,000	\$1,275,000	113.33%		
27	681 Summit Avenue	Custom	4	4.0	10	\$1,050,000	\$1,050,000	\$1,275,000	121.43%		
28	21 Manchester Drive	Colonial	4	3.1	9	\$1,175,000	\$1,175,000	\$1,350,000	114.89%	\$884,900	1.53
29	900 Stevens Avenue	Colonial	4	2.2	12	\$1,299,000	\$1,299,000	\$1,400,000	107.78%	\$908,700	1.54
30	416 Palsted Avenue	Colonial	5	4.1	10	\$1,350,000	\$1,350,000	\$1,500,000	111.11%		
31	920 Highland Avenue	Tudor	6	5.1	92	\$1,649,000	\$1,649,000	\$1,570,000	95.21%	\$1,256, 4 00	1.25
32	118 Woodland Avenue	Colonial	5	5.0	9	\$1,599,000	\$1,599,000	\$1,700,000	106.32%	\$1,224,600	1.39
33	909 Bailey Court	Colonial	6	5.1	160	\$1,875,000	\$1,875,000	\$1,750,000	93.33%	\$1,502,000	1.17
34	602 Prospect Street	Colonial	6	4.2	9	\$1,649,000	\$1,649,000	\$1,750,000	106.12%	\$1,223,900	1.43
35	5 Thomas Court	Colonial	5	4.1	9	\$1,499,999	\$1,499,999	\$1,810,308	120.69%	\$1,220,400	1.48
	AVERAGE				33	\$922,154	\$919,614	\$970,980	104.63%		1.23

"Active" Listings in Westfield

Number of Units: 28

Average List Price: \$1,279,421

Average Days on Market: 41

"Under Contract" Listings in Westfield

Number of Units: 68

Average List Price: \$1,051,134

Average Days on Market: 23

Westfield 2022 Year to Date Market Trends

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YTD	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	46	40	33		1	<u> </u>	<u>'</u>		<u> </u>		!		38
List Price	\$925,900	\$978,147	\$919,614										\$936,067
Sales Price	\$946,677	\$998,832	\$970,980						<u> </u>				\$970,908
SP:LP%	102.65%	103.04%	104.63%										103.66%
SP to AV	1.22	1.13	1.23			,							1.20
# Units Sold	22	19	35										76
3 Mo Rate of Ab	1.28	1.12	1.01										1.14
Active Listings	37	27	28										31
Under Contracts	39	65	68										57
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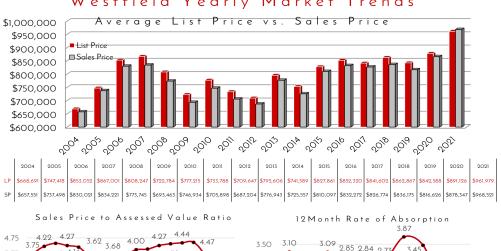
Flashback! YTD 2021 vs YTD 2022

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YTD	2021	2022	% Change		
DOM	49	38	-21.42%		
Sales Price	\$940,188	\$970,908	3.27%		
LP:SP	99.25%	103.66%	4.44%		
SP:AV	1.09	1.20	10.59%		



YTD	2021	2022	% Change		
# Units Sold	105	76	-27.62%		
Rate of Abs 3 Mo	1.46	1.01	-30.82%		
Actives	59	28	-52.54%		
Under Contracts	104	68	-34.62%		

Westfield Yearly Market Trends



2.50

1.50

0.50

Westfield Yearly Market Trends





